

Stephen Katz

Producing Branch Manager VanDyk Mortgage Corporation

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Summary

Seasoned mortgage professional with 15 years experience originating mortgage loans. A consistent Top Producer, receiving Presidents Club, Diamond Award and Chairman's Circle honors. Working with a loyal database of past customers and personal contacts, I've maintained a strong pipeline of business throughout the years, even in the most challenging times. Now as a mentor to others, I am building a mortgage production branch in Atlanta, Georgia and looking to hire experienced loan originators who share my philosophy of high ethics and superior customer service.

Specialties

- * 15 year experience originating mortgage loans.
 - * Licensed throughout the Southeast.
 - * Experienced in both Residential and Commercial mortgages.
 - * Work with Direct Endorsement Underwriters for FHA and VA loans.
 - * Reverse Mortgage specialist.
 - * Well establish Correspondent and Broker relationships with over 40 major lenders.
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Experience

Branch Manager at VanDyk Mortgage Corporation

2009 - Present (less than a year)

Producing Branch Manager

Originating Mortgage Loans.

Staffing and running a profitable branch.

Recruiting quality Loan Officers.

Branch Manager at Fairway Independent Mortgage Corp.

May 2008 - April 2009 (1 year)

Producing Branch Manager

Originating Mortgage Loans.

Staffing and running a profitable branch.

Building the branch.

2 recommendations available upon request

Loan Officer at Home Town Mortgage

August 2007 - May 2008 (10 months)

Mortgage Banker at First Magnus Financial

April 2007 - August 2007 (5 months)

First Magnus bought Amtrust Mortgage in April, 2007

Originated first and second residential mortgages. I managed my own production team from Loan Coordinator, Processor, Underwriter and Closer.

Mortgage Banker at Amtrust Mortgage Corporation

2005 - 2007 (2 years)

Senior Loan Officer

Originating Mortgage Loans as a Banker/Broker, Top 5 producer Company-wide.

Presidents Club/Chairman's Circle

2007 made Partner-Loan Officer with percentage of profits and stock options

Company was bought out by First Magnus in 2007.

1 recommendation available upon request

Mortgage Banker at Sunshine Mortgage

2003 - 2005 (2 years)

Senior Loan Officer

Originating Mortgage Loans as a Banker/Broker, #3 Producer Company-wide,

2003 Production \$80,180,000, 454 Units

Hold Company Record for Single Month Production of \$16,578,000, 86 Units

Mortgage Banker at North American Mortgage Corporation

1993 - 2003 (10 years)

Loan Officer

Originating Mortgage Loans as a Banker/Broker

Ranked in the Top 10% Nationwide, #3 in Georgia

Top 10 Rookie with \$13,159,000 in production

President's Club, stock options

Associate Broker at Prudential Atlanta Realty

1989 - 1993 (4 years)

Listed and Sold Residential Real Estate.

= 1989 Rookie of the Year

= Million Dollar Club 1989-1992

Education

University of Georgia - Terry College of Business

BBA, Marketing/Sales Management, 1985 - 1988

Emory University

Business School, 1984 - 1985

Ridgeview High School

Graduate, College Prep, 1980 - 1984

Interests

Mortgage Seminars, Financial Counseling, Wine Collecting, Travel, Jogging, UGA Football, Atlanta Falcons and Hawks, and most importantly spending time with my family

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3 people have recommended Stephen

"Stephen Katz is a knowledgeable loan officer. While working at Amtrust Mortgage Corporation I noticed the care he takes in helping each individual customer. I would recommend Stephen as a quality representative of the mortgage industry."

— **Ron Draluck**, *Loan Officer, Sunshine Mortgage Corporation*, worked directly with Stephen at Amtrust Mortgage Corporation

"I worked with Stephen Katz for approx 3 years. Stephen is a very detailed originator with a great understanding of new products and processes. He and his team do an excellent job of communicating with all parties in the transaction and they consistently deliver a high level of customer service. I would highly recommend doing business with Stephen and hope that one day I will have the opportunity to work with him again"

— **Todd Henley**, *VP, Home Town Mortgage*, worked directly with Stephen at Fairway Independent Mortgage Corp.

"Stephen is one of the most knowledgeable mortgage originators I have worked with. He takes pride in keeping himself on the cutting edge of any and all changes that happen in the industry. He is also very detailed oriented and uses this skill to monitor/track every aspect of his business from sourcing his production right down to the management of his own Team and Branch."

— **Matthew Blankenship**, *AVP, Amtrust Mortgage Corporation*, worked directly with Stephen at Fairway Independent Mortgage Corp.

[Contact Stephen on LinkedIn](#)